OLENA KORCHYNSKA
UNIT #2219

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I AM READY TO SERVE IN THE BOARD OF DIRECTORS OF WINSTON TOWERS 100 FOR 1-2 YEARS BECAUSE **WANT OUR BUILDING TO REGAIN THE TITLE OF THE BEST WINSTON TOWER**. COULD BE RESPONSIBLE FOR CLEANING AND AMANITES (GAME ROOM:(, GYM, SAUNAS, ...) TO MAKE THEM SHINE AGAIN. CAN BE USEFUL IN GENERAL MANAGEMENT ORGANIZATION, SETTING OUT BUSINESS PROCESSES **FOR SIMPLICITY AND TRANSPARENCY OF BOARD.**

PROFESSIONAL AND EDUCATION SUMMARY
DYNAMIC AND DEDICATED EX TOP EXECUTIVE (TRAVEL INDUSTRY, LEAD THE TEAM OF 400+ PEOPLE, 63 POINTS OF SALES) AND CURRENT REAL ESTATE BROKER ASSOCIATE (FLORIDA, GOLDEN KEYS INC) WITH 3 MASTERS'S DEGREES IN MATH AND COMPUTER (KYIV, UNIVERSITY OF YAROSLV MUDRYI, UKRAINE), MASTER OF BUSINESS ADMINISTRATION (KYIV, MIB, UKRAINE), MASTER OF BUSINESS ADMINISTRATION (UNIVERSITY OF NEW BRUNSWICK, CANADA).

OVER 20+ YEARS OF EXPERIENCE IN CORPORATE MANAGEMENT AND 5 YEARS IN REAL ESTATE. BRINGS A FRESH PERSPECTIVE TO THE INDUSTRY WITH A FOCUS ON UNDERSTANDING OF CLIENT'S NEEDS, HONESTY AND RESPONSIBILITY. PROVEN ABILITY IN ESTABLISHING STRONG CLIENT RELATIONSHIPS, BACKED BY A SOLID ACADEMIC FOUNDATION.

PROFESSIONAL EXPERIENCE
GOLDEN KEYS REALTY, MIAMI, FL**
REAL ESTATE BROKER ASSOCIATE - BEST AGENT OF THE YEAR 2023
2019 - PRESENT
PILOT TRAVEL (USA, UKRAINE)
GENERAL MANAGER, DEPUTY GENERAL MANAGER.
2010 - 2019
KIY AVIA (Kyiv, UKRAINE)
DEPUTY GENERAL MANAGER, MARKETING DIRECTOR, SALES DIRECTOR, SALES AGENT.
1998 – 2010

SKILLS AND ABILITIES
- PROFICIENT IN COMPUTER SOFTWARE (AS A USER) AND RESOURCED DATABASES.
- STRONG VERBAL AND WRITTEN COMMUNICATION SKILLS.
- EXCEPTIONAL CUSTOMER SERVICE WITH A FOCUS ON RELATIONSHIP BUILDING.
- FLUENT IN ENGLISH; NATIVE PROFICIENCY IN UKRAINIAN AND RUSSIAN.
- **PROJECT MANAGEMENT**: CAPABLE OF HANDLING MULTIPLE TRANSACTIONS AND PROJECTS SIMULTANEOUSLY, ENSURING EFFICIENT AND TIMELY COMPLETION.