WINSTON TOWERS 100 ASSOCIATION, INC. FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2016

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A PROFESSIONAL ASSOCIATION

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Unit Owners Winston Towers 100 Association, Inc. Sunny Isles Beach, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of Winston Towers 100 Association, Inc., which comprise the balance sheet as of December 31, 2016 and the related statements of revenues and expenses and changes in fund balances, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the

Auditor's Responsibility (Continued)

effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Winston Towers 100 Association, Inc. as of December 31, 2016 and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Other Matter

We have not applied procedures to determine whether the funds designated for future major repairs and replacements are adequate to meet such future costs because that determination is outside the scope of our audit. Our opinion is not modified with respect to this matter.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of budgeted and actual revenues and expenses - operating fund; budgeted and actual building maintenance and utilities expenses - operating fund; and budgeted and actual repairs and maintenance, personnel and general and administrative expenses - operating fund, all for the year ended December 31, 2016, on pages 14 through 16, are presented for purposes of additional analysis and are not required parts of the financial statements. Such information (except for the budget information, which was compiled without audit or review from information that is the representation of management (directors and officers)) is the responsibility of the Association's management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional

Report on Supplementary Information (Continued)

procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the supplementary information on future major repairs and replacements, consisting of the estimated remaining useful lives and the estimated replacement costs of the components of common property on page 17, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Statements Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. The information about the amount of annual funding required to fully fund each account of the replacement fund on page 17 is supplementary information required by the Florida Administrative Code. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquires of management (directors and officers) about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Lane . Geret, C.P.A., P.A.

Miami Florida
April 29, 2017

WINSTON TOWERS 100 ASSOCIATION, INC. BALANCE SHEET DECEMBER 31, 2016

	Operating Fund	Special Assessment Fund	Total
ASSETS Cash and cash equivalents Assessments receivable, net of allowance for	\$ \$ 281,272	\$ 370,904	\$ 652,176
doubtful accounts of \$4,000 Prepaid expenses	9,024 60,464	26 , 995 	36,019 60,464
TOTAL ASSETS	\$ 350,760	\$ 397,899	\$ 748,659
LIABILITIES AND FUND BALAN	ICES		
Accounts payable and accrued expenses Assessments received	\$ 81,684	\$ 237,164	\$ 318,848
in advance Deferred revenue Security deposits	58,089 - 74,581	160,735 	58,089 160,735 74,581
TOTAL LIABILITIES	214,354	397 , 899	612,253
FUND BALANCES	136,406		136,406
TOTAL LIABILITIES AND FUND BALANCES	\$ 350,760	\$ 397,899	\$ 748,659

WINSTON TOWERS 100 ASSOCIATION, INC.
STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN FUND BALANCES
YEAR ENDED DECEMBER 31, 2016

	Operating Fund	Special Assessment Fund	Total
REVENUES:			
Member assessments	\$1,581,050	\$ 488,146	\$2,069,196
Thirteenth month member			
assessment	130,000	-	130,000
Parking	125,805	-	125,805
Total appliance contract	64,532	-	64,532
Internet	59,124	-	59,124
Laundry	37,559	=	37,559
Screening	10,200	-	10,200
Provision for doubtful			
accounts, net	8,270	_	8,270
Remotes, entry cards and	,		
garage	8,075	_	8,075
Miscellaneous	7,111	_	7,111
Moving fees	5,900	_	5,900
Estoppel	4,050	_	4,050
Interest	590	_	590
111001000			
TOTAL REVENUES	2,042,266	488,146	2,530,412
EXPENSES:			
Building maintenance	538,282	_	538,282
Utilities	512,981	-	512,981
Insurance	443,469	_	443,469
Repairs and maintenance	229,126	488,146	717,272
Personnel	227,451	_	227,451
General and administrative	47,294		47,294
TOTAL EXPENSES	1,998,603	488,146	2,486,749
EXCESS OF REVENUES OVER EXPENSES	43,663	-	43,663
FUND BALANCES - BEGINNING OF YEAR	92,743		92,743
FUND BALANCES - END OF YEAR	\$ 136,406	\$ -	\$ 136,406

Read accompanying notes to these financial statements.

WINSTON TOWERS 100 ASSOCIATION, INC. STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2016

		Special		
	Operating	Assessment		
	Fund	Fund	Total	
CASH FLOWS FROM OPERATING				
ACTIVITIES:				
Member assessments				
collected	\$1,724,456	\$ 203,094	\$1,927,550	
Parking	125,805	=	125,805	
Total appliance contract	64,532	-	64,532	
Miscellaneous	61,276	-	61,276	
Internet	59,124	_	59,124	
Laundry	37,559	-	37,559	
Interest	590		590	
CASH FLOWS PROVIDED BY				
OPERATING ACTIVITIES	2,073,342	203,094	2,276,436	
Building maintenance	539,540	-	539,540	
Utilities	512,981	-	512,981	
Insurance	457,134	-	457,134	
Repairs and maintenance	229,126	383,348		
Personnel	227,451	-	227,451	
General and administrative	47,294		47,294	
CASH FLOWS USED BY OPERATING				
ACTIVITIES	2,013,526	383,348	2,396,874	
NET CASH PROVIDED (USED) BY				
OPERATING ACTIVITIES	59,816	(180,254	(120,438)	
CASH AND CASH EQUIVALENTS:				
- BEGINNING OF YEAR	221,456	551,158	772,614	
	+ 001 650			
- END OF YEAR	\$ 281,272	\$ 370,904	\$ 652,1/6	

WINSTON TOWERS 100 ASSOCIATION, INC. STATEMENT OF CASH FLOWS (CONTINUED) YEAR ENDED DECEMBER 31, 2016

	Operating Fund		Special Assessment Fund	Total
CASH FLOWS FROM OPERATING ACTIVITIES: Excess of revenues over expenses	\$	43,663	\$ -	\$ 43,663
Adjustments to reconcile excess of revenues over expenses to net cash provided (used) by operating activities:				
(Increase) decrease in: Assessments receivable Prepaid expenses		6,943 (13,665)		122,030 (13,665)
<pre>Increase (decrease) in: Accounts payable and accrued expenses Assessments received</pre>		(1,258)	,	
in advance Deferred revenue Security deposits		6,463 - 17,670	(54,493) (345,646) ————	(C) (C)
Net adjustments		16,153	(180,254)	(164,101)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	59,816	\$(180,254)	\$ (120,438)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER MATTERS

ORGANIZATION

Winston Towers 100 Association, Inc. (the "Association") was organized as a Florida not-for-profit corporation in 1970, pursuant to the Florida Condominium Act, for the purpose of maintaining and preserving the common property of Winston Towers 100, a 416-unit residential condominium building, located in Sunny Isles Beach, Florida.

FUND ACCOUNTING

The Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

Operating Fund - This fund is used to account for financial resources available for the general operations of the Association. Disbursements from the operating fund are generally at the discretion of the Board of Directors.

Special Assessment Fund - This fund is used to accumulate financial resources from special assessments for improvements to the Association property. Disbursements from the special assessment fund may be made only for their designated purposes.

Revenues and expenses are reported on the accrual basis, on which basis revenues are recognized as earned and expenses are recognized as incurred.

CASH EQUIVALENTS

Cash equivalents consist of money market funds. The Association's policy is to invest its cash in conservative financial institutions.

Financial instruments, which potentially subject the Association to concentration of credit risk, consist primarily of cash and equivalents. The Association invests its excess cash in money market accounts with major financial institutions. At December 31,

NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER MATTERS (CONTINUED)

CASH EQUIVALENTS - (CONTINUED)

2016, the market values of the money market funds approximated their cost. The Association has not experienced any losses related to these investments. The Association believes it is not exposed to any significant credit risk on cash and equivalents.

MEMBER ASSESSMENTS

Based upon a budget established annually by the Board of Directors, maintenance assessments are levied against the unit owners for their proportionate share of the common expenses and, unless waived by the membership, for future major repairs and replacements. Maintenance assessments are due on the first day or each month, at which time revenue is recognized. Any excess assessments at yearend are retained by the Association for use in the succeeding year.

Upon approval of the Board of Directors, assessments may be levied for special purposes.

PROPERTY AND EQUIPMENT

Common areas and related improvements are not reflected in the financial statements since title to these properties is vested with individual unit owners in common (on a pro-rata basis) and not with the Association.

The Association will capitalize, at cost, personal property which it acquires with Association funds.

INCOME TAXES

The Association is subject to Federal and State taxation and has essentially two methods to determine the amount of tax, if any, it must pay. Under one method, the excess of revenues from members over related expenditures is subject to taxation unless such excess is returned to the unit owners or applied to the following year's

NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER MATTERS (CONTINUED)

INCOME TAXES - (Continued)

assessments. The other method, providing the Association meets certain requirements, enables the Association to elect to exclude from taxation exempt function income which generally consists of revenue from unit owner assessments. Under either method, the Association may be subject to tax on investment income and other non-exempt income, but at different tax rates.

The Association may elect, on a year-to-year basis, to file its federal income tax return on Form 1120-H or on Form 1120. The Association filed its 2016 federal income tax return on Form 1120-H. There was no income tax liability for the year ended December 31, 2016.

The Association's Federal and State Income Tax returns could be subject to examination, generally for a period of three years after the dates the tax returns are filed.

The Association does not believe it has any uncertain tax positions.

ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities, if any, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

SUBSEQUENT EVENTS

The Board of Directors has evaluated subsequent events through April 29, 2017, the date the financial statements were available to be issued.

NOTE 2 - ASSESSMENTS RECEIVABLE

The Association considers assessments delinquent if they are more than ten days in arrears. The Association will retain legal counsel and place a lien on the property of any unit owner whose assessments are sixty days or more past due. In determining the collectability of specific unit owner balances, management considers the age of the balance (measured in number of days delinquent), the owner's payment history and current economic trends. Accordingly, based on management's judgment, the Association provides for estimated uncollectible amounts through a charge to expense and a credit to a valuation allowance. Balances that remain outstanding after the Association has made reasonable collection efforts are written off via a charge to the valuation allowance and a credit to assessments receivable. As of December 31, 2016, assessments receivable balances past due at least ninety days were approximately \$4,000. Assessments receivable are stated net of an allowance for doubtful accounts of \$4,000.

NOTE 3 - SPECIAL ASSESSMENT AND THIRTEENTH MONTH MEMBER ASSESSMENT

In May 2015, the Board of Directors passed a \$1,140,000 special assessment for the purpose of carpeting and tile replacement in the hallways and other common areas, updating the electronics and mechanical systems in the elevators and a number of other improvement projects.

The special assessment was payable in eight consecutive and equal monthly installments commencing June 2015, based on each member's proportionate share of ownership.

Through December 31, 2016, the Association had expended \$979,265, (\$488,146 in 2016 and \$491,119 in 2015), comprising \$479,904 for carpeting and tile replacement, \$238,254 for elevator repairs, \$162,527 for pool improvements, \$73,147 for mailroom remodeling and \$25,433 for other miscellaneous building improvements. The unexpended portion of the special assessment is reflected as deferred revenue in the accompanying financial statements.

NOTE 3 - SPECIAL ASSESSMENT AND THIRTEENTH MONTH MEMBER ASSESSMENT - (Continued)

In December 2016, the Board of Directors approved a thirteenth month assessment, which was included in the 2016 budget established by the Board of Directors. The thirteenth month special assessment was due by the members in the same monthly amount as their basic monthly maintenance in December, 2016.

NOTE 4 - FUTURE MAJOR REPAIRS AND REPLACEMENTS

Chapter 718 of the Florida Statutes and the Association's governing documents require that the Associations budget includes funds for future major repairs and replacement's, unless waived by an annual vote of the membership. Such assessments shall be for items including, but not limited to, roof replacement, building painting, pavement resurfacing and for any other item for which the deferred maintenance expense or replacement cost exceeds \$10,000.

The unit owners voted to waive funding for future major repairs and replacements for 2016, as they have in prior years. When funds are needed for major repairs and replacements, the Association has the right to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available.

NOTE 5 - COMMITMENTS

The Association has various agreements for the maintenance of the common property and for other services. Generally, the agreements may be cancelled with advance written notice by either party. These contracts have different expiration dates and renewal terms.

NOTE 6 - WINDSTORM CONTINGENCY

The Association's insurance policy contains a windstorm deductible of 5% of the total insured value of the condominium building and its contents.

SUPPLEMENTARY INFORMATION

WINSTON TOWERS 100 ASSOCIATION, INC. SCHEDULE OF BUDGETED AND ACTUAL REVENUES AND EXPENSES - OPERATING FUND YEAR ENDED DECEMBER 31, 2016

	Adopted Budget (Unaudited)	Actual	Variance (Unaudited)
REVENUES:			
Member assessments	\$1,581,050	\$1,581,050	\$ -
Thirteenth month member			
assessment	130,000	130,000	_
Parking	120,700	125,805	5,105
Total appliance contract	64,000	64,532	532
Internet	65,000	59,124	(5 , 876)
Laundry	37,000	37,559	559
Screening	6,500	10,200	3,700
Provision for doubtful accounts	5,		
net	_	8,270	8,270
Remotes, entry cards and			
garage	5,500	8,075	2,575
Miscellaneous	5,000	7,111	2,111
Moving fees	5,000	5 , 900	900
Estoppel	4,000	4,050	50
Interest	300	590	290
	2,024,050	2,042,266	18,216
EXPENSES:			
Building maintenance	538,000	538,282	(282)
Utilities	550,000	512,981	37,019
Insurance	531,500	443,469	88,031
Repairs and maintenance	111,500	229,126	(117,626)
Personnel	226,000	227,451	(1,451)
General and administrative	37,050	47,294	(10, 244)
Bad debts	30,000	_	30,000
	2,024,050	1,998,603	<u>25,447</u>
EXCESS OF REVENUES OVER EXPENSES	\$ -	\$ 43,663	\$ 43,663

WINSTON TOWERS 100 ASSOCIATION, INC. SCHEDULE OF BUDGETED AND ACTUAL BUILDING MAINTENANCE AND UTILITIES EXPENSES - OPERATING FUND YEAR ENDED DECEMBER 31, 2016

	Adopted Budget (Unaudited)	Actual	Variance (Unaudited)
Security service Janitorial Internet services Total HVAC Cable TV Trash removal Elevator Pest control Pool supplies/chemicals A/C water treatment Trash odor control Landscaping	\$ 165,000 90,000 59,500 65,000 59,500 41,000 26,000 11,000 8,000 4,000 4,000 5,000	\$ 165,570 89,400 69,325 69,255 65,951 25,179 24,746 12,620 7,800 4,556 1,919 1,961 \$ 538,282	\$ (570) 600 (9,825) (4,255) (6,451) 15,821 1,254 (1,620) 200 (556) 2,081 3,039
UTILITIES: Water and sewer Electricity Natural gas Telephones	\$ 305,000 190,000 45,000 10,000 \$ 550,000	\$ 302,063 167,882 33,966 9,070 \$ 512,981	\$ 2,937 22,118 11,034 930

WINSTON TOWERS 100 ASSOCIATION, INC. SCHEDULE OF BUDGETED AND ACTUAL REPAIRS AND MAINTENANCE, PERSONNEL AND GENERAL AND ADMINISTRATIVE EXPENSES - OPERATING FUND YEAR ENDED DECEMBER 31, 2016

	Adopted Budget (Unaudited)	Actual_	Variance (Unaudited)
REPAIRS AND MAINTENANCE: Cooling tower Repair, supplies and	\$ -	\$ 57,944 \$	
maintenance	65,000	53,967	11,033
Roof	6,000	53,650	(47,650)
Building repairs	14,000	18,437	(4,437)
Pumps, A/C and generator maintenance Fire equipment/alarm system Pool repair and equipment Elevator Contingency Fire pump system	2,000	11,344	(9,344)
	9,000	10,298	(1,298)
	4,500	9,037	(4,537)
	5,000	8,020	(3,020)
	2,000	3,230	(1,230)
	4,000	3,199	801
	\$ 111,500	\$ 229,126 \$	(117,626)
PERSONNEL: Payroll Payroll taxes Casual labor	\$ 200,000	\$ 200,853	\$ (853)
	19,000	17,793	1,207
	7,000	8,805	(1,805)
	\$ 226,000	\$ 227,451	\$ (1,451)
GENERAL AND ADMINISTRATIVE: Office supplies Other administrative expenses Legal fees Audit Printing Licenses and permits WT complex dues and fees Computer service Bank charges Postage Taxes on Association property Appraisal	\$ 5,000	\$ 9,480	\$ (4,480)
	6,000	7,353	(1,353)
	7,000	6,586	414
	5,000	5,200	(200)
	2,000	4,118	(2,118)
	1,300	3,789	(2,489)
	3,600	3,600	-
	1,800	2,352	(552)
	2,600	2,139	461
	1,500	1,667	(167)
	600	660	(60)
	650	350	300
	\$ 37,050	\$ 47,294	\$ (10,244)

WINSTON TOWERS 100 ASSOCIATION, INC. SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS DECEMBER 31, 2016 (UNAUDITED)

An independent study to estimate the remaining useful lives and replacement costs of Association common property components has not been conducted. The Board's estimates of the remaining useful lives and the replacement costs of the common property components are based on historical trends.

The following table presents significant information about the components of common property.

	Estimated				
	Remaining	E	Estimated		
	Useful		Current		2017
	Lives	Re	eplacement		Full
Component	(Years)		Costs	F	unding
		_			
Roofing	10	\$	550,000	\$	55,000
Painting	4		350,000		87,500
Paving	5		100,000		20,000
-					
		\$1,	000,000	\$	162,500

Through December 31, 2016, no funds had been accumulated for future major repairs and replacements.